

Manager Large-Scale Energy Solutions

OPPORTUNITY

Ainira Industries is currently seeking applicants for Manager Large-Scale Energy Solutions to build upon the already prominent position within the Australian renewables and sustainability sectors. We are looking to expand our team with a strategic manager with experience in commercial innovation and energy solutions development, and a confident style that fosters action, innovation, collaboration, and accountability.

Headquartered in Melbourne, Australia we are an international renewables powerhouse with a diverse range of renewable and alternative energy assets and operations. We have offices on four continents, over 220 highly skilled staff, and maintain a steady line of upcoming projects in the renewables arm of the business. With our significant investments in technology and infrastructure, we strive to maximise the value of the energy we produce for the world along with a commitment to enhance Ainira's impact to society.

JOB DESCRIPTION

Through the projects we design, develop, commission, and operate we are building long term relationships with our customers, delivering highly scalable energy solutions and services that make a real difference to all our stakeholders. As Ainira continues on its evolution of innovation and growth, the best people and top professionals are critical to our success in supporting our clients and catering to market requirements.

Reporting to the Engineering Manager Renewables, the Manager Large-Scale Energy Solutions has responsibility for all Ainira's activities in the large scale utility market in ANZ and ASEAN. The position manages all utility scale engineering, grid modelling, project management, and service activities undertaken by the Company. The Division is envisaged to deliver ~2GW annually and service an installed base of ~6GW.

RESPONSIBILITIES

- Development and execution of the market specific targets and strategy, and ensuring the Renewables team is aligned with global strategic goals and the ESG targets for the wider business
- Ensure the ANZ/ASEAN large scale business functions as a cohesive, effective, and profitable team, which operates safely whilst driving continuous improvement locally and abroad
- As technical subject matter for large scale energy solutions, develop a thorough understanding of the customers and the future market needs, and provide market feedback, data, and competitor intelligence
- Identify and manage risks and opportunities, lead and support the management team, and drive major contractual negotiations together with Legal and Sales
- Position as an innovative leader when engaging with clients and contractors for technical aspects, liaising with permitting agencies and regulatory bodies, and coordinating with internal teams
- Focus on customer outcomes, and develop and maintain positive relationships with key stakeholders at senior levels within the renewable energy industry in ANZ/ASEAN
- P&L responsibility (CAPEX & OPEX), and draw-up specifications for purchase of materials and equipment

- Year-on-year profitable growth and operation of the large scale energy utilities business, achieving sales and EBIT targets within the Company’s standards in terms of Quality and Safety
- Lead, coach, and motivate a Centre of Excellence team of diverse professionals across the utility scale engineering, project management, construction, sales, and services
- Conduct feasibility and detailed project cost estimates, and prepare planning including engineering, materials, and construction studies; undertake inspection of completed installation
- Inspect construction site to ensure compliance with safety regulations, and participate in field inspections and field reviews of work during development; perform troubleshooting activities as needed
- Stay up-to-date with industry standards and codes, and emerging technologies in the electrical field to ensure compliance with safety regulations and quality standards in all large scale energy projects

SKILLS and ABILITIES

- BSc or MSc in Electrical Engineering or Bachelor of Commerce required; MBA or similar desirable
- Proven 10 years-plus experience in energy, preferably renewables, with a developer, IPP, EPC, or OEM
- Experience building from the ground up, leading, and retaining a cross-functional multicultural team
- Established experience in working with wind and solar renewable energy and battery energy storage systems within large-scale and complex EPC setups
- Strong knowledge of the challenges of grid integration in the Australian renewable energy market and AEMO guidelines
- Demonstrated high degree of initiative and attention to detail, alongside high level professional and technical design skills including problem-solving, project costing and budgeting
- Ability to confidently and comfortably present technical solutions to key customers and respond in a timely manner to their technical concerns by providing articulate answers to the customer’s questions
- Excellent knowledge of legislation, regulations, standards, and code of practice relating to the design, construction, management, and Occupational Work and Safety of large scale clean energy projects
- Capability to work in a fast-paced environment and adapt to changes in project requirements, both independently and as part of a senior management team to achieve project goals

COMPENSATION

This is a senior role within the business and the compensation package, which includes company stock, will be structured to reflect the experience and expertise of the successful candidate.

APPLY

Click “Apply” below or use form in the Contact section – quote the reference number HR-RNW-0080. Only the shortlisted candidates will be contacted. Thank you for your interest.

Recruitment agencies, please note that no agency candidates will be accepted.