

General Manager Electric Vehicles

OPPORTUNITY

Ainira Industries is currently seeking applicants for General Manager Electric Vehicles. A highly intelligent, self-confident, strategic manager with a keen eye for design and a style that fosters innovation, collaboration, and accountability, resulting in streamlined development and optimisation of outstanding products.

JOB DESCRIPTION

The General Manager will determine, formulate and execute the Company strategy, will develop and grow our technical portfolio, help achieve business objectives and growth targets. They will secure market share and market penetration aspirations, and execute programs and the overall direction of the Company within the framework established by boards of directors.

RESPONSIBILITIES

- Primary point of contact, who implements the Company, and the Holding's, vision and mission
- Lead the development of the company's short- and long-term strategy
- Determine the core objectives, strategies, policies and programs for the company to transition from prototype to production in the first year through Applications, Artificial Intelligence, IoT, Business Intelligence, Security offerings in EU, Middle East, and Asia-Pacific
- Setting strategic goals and making sure they are measurable and describable
- Alongside GM Artificial Intelligence develop and Incorporate AI and IIoT/IoT tools and solutions primarily in Supply Chain Management
- Build application practice for Inventory Management and expand into Business Intelligence and Predictive Analytics solutions with knowledge of AI for customer support
- Provide overall direction and management to the organisation, and monitor and evaluate performance its objectives and strategies
- Develop and build material, human and financial resources to implement organisational policies and programs
- Meet regularly with direct reports to review performance, recommendations and reports, and identify any issues and set expectations of goals
- Prepare and arrange reports, budgets and forecasts and presenting them to governing bodies
- Represent the organisation at official occasions, in negotiations, at conventions, seminars, public hearings and forums, and liaising between areas of responsibility
- Select and or approve the selection of senior staff
- Ensure the organisation complies with company laws and other relevant legislation in EU, Middle East, and Asia-Pacific, and maintains high social responsibility wherever it does business

- Reviews and evaluates product quality, cost effectiveness, and manufacturing performance to standards and takes action as necessary to correct variances
- Communicating, on behalf of the company, with shareholders, government entities, and the public
- Maintaining awareness of the competitive market landscape, expansion opportunities, industry developments etc.
- Assessing risks to the company and ensuring they are monitored and managed/minimised

SKILLS and ABILITIES

- MSc in Electric or Mechanical Engineering or equivalent is required
- 10+ years successfully bringing high volume electromechanical products to mass production
- Active, high-energy communicator who drives a company vision/mission to align teams, critical resources, management, and stakeholders
- Comfortable driving multiple initiatives at a rapid pace, making thoughtful recommendations with available data
- Capable of overseeing multiple cross-functional teams in all project activities for multiple concurrent projects necessary for the successful commercial launch of new products
- Strong project management skills a must – 5 years-plus of experience managing engineering teams and successfully bringing high volume, consumer oriented, electro-optic products to mass production
- Outstanding communications skills also a must – succinct and to the point in one-on-one, small group and public speaking events for a variety of content (e.g. presentations, proposals, strategies etc.)
- Demonstrated high degree of initiative, creative problem solving, attention to detail, and calm under fire
- Ability to translate complex information into content that is easily understood\
- Able to present effectively at Executive Management and Board level
- Demonstrated track record of developing and launching successful, innovative products; has a thorough understanding of a variety of manufacturing processes and how they affect design decisions
- No work eligibility is required, Company is willing to sponsor the right candidate (e.g. visa)
- Domestic and international travel up to 25% of the time

COMPENSATION

This is a senior role within the business and the compensation package, which includes company stock, will be structured to reflect the experience and expertise of the successful candidate.

APPLY

Click "Apply" below or use form in the Contact section – quote the reference number HR-EVS-0021. Only the shortlisted candidates will be contacted. Thank you for your interest.

Recruitment agencies, please note that no agency candidates will be accepted.