

# **Program Manager Infrastructure**

### **OPPORTUNITY**

Due to substantial growth and demand within the Australian infrastructure sector supporting the building and construction, sustainability and mining industries, Ainira Industries is currently seeking applicants for Program Manager Infrastructure to join our growing organisation headquartered in Melbourne, Australia.

We are an international sustainability and infrastructure powerhouse with a diverse range of assets and operations. We have offices on four continents, over 220 highly skilled staff, and maintain a steady line of upcoming projects in the infrastructure arm of the business. With our significant investments in technology, we strive to maximise the value of the infrastructure programs we execute and commission along with a commitment to enhance Ainira's impact to society.

## JOB DESCRIPTION

Through the projects we design, develop, commission, and operate we are building long term relationships with our customers, delivering highly scalable solutions and services that make a real difference to all our stakeholders. As Ainira continues on its evolution of innovation and growth, the best people are critical to our success in supporting our clients and catering to market requirements.

The Program Manager is supporting the Business Development Manager and Field Service Manager to secure new commercial opportunities. Key to your role will be the preparation of commercial proposals and the management of contract negotiations, contributing to successful proposal strategies with clients.

Project Manager is responsible for delivering sophisticated technical analysis and system designs with a strong focus on program efficiency, regulatory compliance, safety, continuous improvement, and deadlines. This position has inward and outward facing elements and, therefore, we are looking for someone with a wealth of EPC experience and proven ability to engage with a range of stakeholders effectively.

#### RESPONSIBILITIES

- Coordinating with the engineering teams to plan the design and construction of the infrastructure and related items, and review the contract documents to ensure compliance with all required provisions
- Building and leading the project team from strategy to full implementation and delivery of the project, coordinating with teams of engineers and subcontractors across multiple projects in numerous locations
- Provide input as required to proposal planning, contract negotiation and execution, and technical scope engineering design, certification, procurement, construction, integration, and commissioning
- Achieve project objectives of performance and value within legal and regulatory requirements at both state and federal levels, customer demands, and time and budget parameters
- Review, update, and refresh the corporate strategy and ensure it remains relevant in light of changing domestic and international market conditions and competitive positioning
- Identify, validate, plan and integrate into the contract financial plan the full set of initiatives



- Arranging and managing installations, coordinating with contractors across a range of disciplines, checking their progress reports, and validate their associated payment requests when required
- Facilitate the enterprise business planning process, and develop and maintain future scenarios to inform strategy reviews and updates
- Build customer loyalty through excellent execution, quality control, and financial accountability
- Strive for excellence in the achievement of safety and environmental objectives zero harm, minimal impact on environment, workforce and community during all project phases
- Arrange for the delivery of the infrastructure program, schedule and coordinate the installation of the project phases with the customer, subcontractors, and inspectors
- Monitor trends in the external environment and generate insights on competitors, technologies, international markets, regulations, and other relevant issues such as risk management and mitigation

## **SKILLS and ABILITIES**

- BSc in Mechanical/Construction/Civil Engineering; business administration and/or law studies a plus
- 10+ years' experience of building & construction, civil road/rail, or port infrastructure scale projects
- Strong energy and utilities experience with a broad understanding of business value drivers, market dynamics, legal framework, and both the operational and planning roles
- Prior construction and civil management and engineering experience on large scale projects required, with hands-on knowledge of Australian Planning process, BCA construction, and infrastructure codes
- Commercially astute and possess the proven conceptual, analytical, and evaluation skills to enhance the formulation of initiatives transforming the performance, efficiency, and effectiveness of the organisation
- Project Management Training, PMP Certified or equivalent, B2B working environment expertise, and use of the PM tools to build methodology to estimate projects and monitor their status
- Must be able to work well under pressure in a demanding environment and accurately communicate ideas, always operating on a professional level, and providing solutions to challenging issues
- As an employer who embraces Equal Opportunity and promotes diversity, we encourage men and women of all ages and backgrounds, including Indigenous Australians, to apply

#### COMPENSATION

This is a senior role within the business and the compensation package, which includes company stock, will be structured to reflect the experience and expertise of the successful candidate.

#### APPLY

Click "Apply" below or use form in the Contact section – quote the reference number HR-IFR-0021. Only the shortlisted candidates will be contacted. Thank you for your interest.

Recruitment agencies, please note that no agency candidates will be accepted.