

General Manager Manufacturing

OPPORTUNITY

Ainira Industries is currently seeking applicants for Global Manager Manufacturing for its growing verticals. Position is based in Bucharest, Romania, with occasional international travel.

JOB DESCRIPTION

Reporting to the Global Head of Engineering, GM Manufacturing plays a key technical leadership role in the firm. They will bring to the table a deep understanding of automotive and/or aerospace manufacturing technology and the passion to develop high quality products in a fast paced environment. Through the products we design, manufacture and launch, we are building long term relationships with our customers, delivering highly scalable solutions and services that make a real difference to all our stakeholders.

They will be responsible for a world-class engineering teams currently based in Romania (and Australia; US and MENA coming up), and act as an evangelist for the latest tools and techniques, but a realist that can put these into practice. They will model and exemplify core leadership capabilities by thinking commercially, operating collectively and driving execution by optimising and enabling talent. They will empower the team to rapidly develop, test and deploy products as required by the current programmes.

RESPONSIBILITIES

- Primary point of contact for Engineering and Manufacturing for EU
- Support the company's long-term strategy for Electric Vehicles and Space/Aerospace/Defence divisions
- Provide strategic product engineering direction and thought leadership based on global best practice and trends
- Establish the organization's goals, objectives and ensure their delivery as per the business plan
- Achieve financial sustainability through the development of new business opportunities, the acquisition of new funding sponsors and the management of the continued support of founding sponsors
- Contribute to the delivery of high-value commercialisation services for innovative clients and in the execution of the centre's programming plan.
- Manage the performance and inspire the morale of the organisation's Senior Management and Staff through effective goal-setting, targets and or key performance indicators as appropriate.
- Analyse and continually assess the performance of the organization against its stated objectives; enact remedies as appropriate
- Direct and provide final financial authority for the overall allocation of Centre resources
- Report on the operations of the company to the Board of Directors as outlined in the Governance Policy or as requested by the CEO
- Reviews and evaluates product quality, cost effectiveness, and manufacturing performance to standards and takes action as necessary to correct variances
- Ensures engineering product design and specifications are built to the highest standards

- Prepare and arrange reports, budgets and forecasts and presenting them to governing bodies
- Meet regularly with direct reports to review performance, recommendations and reports, and identify any issues and set expectations of goals
- Represent the organisation at official occasions, in negotiations, at conventions, seminars, public hearings and forums, and liaising between areas of responsibility
- Maintaining awareness of the competitive market landscape, expansion opportunities, industry developments etc.
- Assessing risks to the company and ensuring they are monitored and managed/minimised

SKILLS and ABILITIES

- BSc in Electric, Mechanical, Production/Process Engineering or equivalent is required
- Strong leadership skills and the ability to recruit, retain and inspire a top team of production personnel, and keeping in compliance with the regulatory concerns
- 10+ years' experience in the management of the delivery of business advisory services to individuals and businesses
- 7+ years' experience in a Senior Executive role, preferably with P&L responsibility
- Business Establishment and/or Entrepreneurial experience is essential
- Comfortable driving multiple initiatives at a rapid pace, making thoughtful recommendations with available data
- Capable of overseeing multiple cross-functional teams in all project activities for multiple concurrent projects necessary for the successful commercial launch of new products
- Strong project management skills a must – 5 years-plus of experience managing engineering teams and successfully bringing high volume, consumer oriented, electro-optic products to mass production
- Outstanding communications skills also a must – succinct and to the point in one-on-one, small group and public speaking events for a variety of content (e.g. presentations, proposals, strategies etc.)
- Demonstrated high degree of initiative, creative problem solving, attention to detail, and calm under fire
- Able to engage effectively with others on the senior management team in sales, product, manufacturing, finance, and legal, as well as to presenting effectively at Executive Management and Board level

COMPENSATION

This is a senior role within the business and the compensation package, which includes company stock, will be structured to reflect the experience and expertise of the successful candidate.

APPLY

Click "Apply" below or use form in the Contact section – quote the reference number HR-MFG-0043. Only the shortlisted candidates will be contacted. Thank you for your interest.

Recruitment agencies, please note that no agency candidates will be accepted.