

# Director of Supply Chain

## OPPORTUNITY

Ainira Industries is currently seeking applicants for Director of Supply Chain. The Director of Supply Chain is responsible for leading the global sourcing strategy and overall execution plan.

## JOB DESCRIPTION

The Director of Supply Chain will develop, lead and grow a world-class customer centric organisation by motivating staff while developing supply base, optimising safety, quality, delivery, cost initiatives, and driving a lean manufacturing culture.

The Director of Supply Chain must be able to work cross-functionally across Operations, Supply Chain, Value Chain, Engineering, Prototyping and Production to constantly improve manufacturing processes, product life cycle, supply chain cycle time and end-to-end value stream mapping.

In addition, this role is responsible for ensuring new product launches are shipped from suppliers on time and at cost targets. The Director of Supply Chain is also expected to cross-function partner with the finance, quality, engineering, and operations to ensure the successful execution of the company's strategic direction.

## RESPONSIBILITIES

- Define a global sourcing strategy and execution plan, ensuring competitiveness against global market benchmarks, from both the pricing and practices perspectives
- Develop and execute on strategy for components and manufacturing services across the company including negotiating pricing, terms, and contracts with key suppliers ensuring the lowest total landed cost, terms, and conditions
- Conduct industry and market research for assigned commodities to develop sourcing strategy
- Drive cost transparency and build Total Cost of Ownership (TCO) models to support sourcing decisions
- Build strategic relationship with key suppliers, and act as the lead point of contact for all commercial issues
- Review, analyse, and clarify quote packages from suppliers
- Define and deploy supplier terms and conditions, supplier manual, supplier development strategy and supplier quality engineering strategy
- Lead direct material commodity managers and develop sourcing strategy for each commodity pillar
- Manage Supplier Development and Supplier Quality Engineering team to ensure supplier standard qualifications
- Spearhead indirect procurement processes and develop controls, processes and policies for execution

**SKILLS and ABILITIES**

- Minimum Bachelor's Degree in Business, Supply Chain, Operations Management, Engineering, Chemistry or similar required; MBA is preferred
- 10-15 years related experience in automotive industry
- Manage employees, external resources, contract manufacturers, suppliers and third-party logistics vendors as required
- Experience linking key supply chain performance measures with financial results
- Ability to listen, influence others, manage change and effectively motivate through open communication
- Tackle and solve challenging start-up and scalability issues that require resourcefulness, creative thinking and collaboration
- Domestic and international travel up to 40% of the time

**COMPENSATION**

The Company offers a competitive compensation and benefits package, including salary and company stock.

**APPLY**

Click "Apply" below or use form in the Contact section – quote the reference number HR-COR-0017. Only the shortlisted candidates will be contacted. Thank you for your interest.