Director of AI Product Management

OPPORTUNITY

Focused on a bold vision to deliver smarter technology for all sectors and industries, and the broader community, Ainira has built on its success of deep collaboration and partnership with global titans of Semiconductors, Automotive, Space and Aerospace, Security and Defence, and Advanced Manufacturing.

The Company is on a journey to innovate hugely across the AI Chips space, and fuel our unparalleled climb to $16B market capitalisation. With this rapid scale and dynamic growth, we are hiring a Director of AI Product Management to capture this generational moment and uncork the AI Semiconductors business.

JOB DESCRIPTION

Reporting to CEO, the Director of AI Product Management will be charged with defining and driving the strategy for AI Chips portfolio that will position Ainira for success in the Artificial Intelligence and Machine Learning applications. This position entails demonstrating a variety of nano-chip technologies and engaging in strategic partnerships with ecosystem players to develop a comprehensive AI solution portfolio.

The role demands a deep understanding of AI infrastructure needs and the ability to innovate business models to deliver outstanding value to customers. You will build and lead a cross-functional team of key representatives from multiple engineering, marketing, and operations teams to develop the strategy, optimise the case, and drive products through each stage of Product Lifecycle Management process.

RESPONSIBILITIES

- Lead the development activities of new products by specifying the requirements, setting priorities, and handling trade-off decisions

- Actively build and maintain partnerships with key ecosystem players to enhance our AI solutions, and ensure these models are scalable, adaptable, and catering to a wide range of customer needs

- Collaborate with partners to develop comprehensive solutions that deliver value to customers and distinguish our offerings in the market

- Identify market opportunities and align product development, like advanced packaging and chip technologies, with evolving AI infrastructure demands

- Develop a product and business strategy that encompasses diverse semiconductor technologies and innovative partnership models

- Innovate business models that demonstrate our partnerships and semiconductor technology diversity, and ensure the strategy is adaptable to market trends and customer needs in the AI infrastructure space

- Manage the product roadmap, prioritising features and innovations that drive market success and customer happiness

- Equip sales teams with the necessary tools and knowledge to effectively market our AI product portfolio

- Work with marketing and sales to develop strategies that highlight our outstanding AI solutions, emphasising our ecosystem partnerships and semiconductor technology strengths

- Directly engage with customers to understand their AI infrastructure requirements and how our partnerships and technology choices can fulfil these needs

- Conduct post-launch reviews to analyse and evaluate product success and identify improvement areas, and use customer insights to continuously refine and enhance our AI solutions

- Regularly product performance, using data to inform strategic decisions and roadmap adjustments

- Provide technical leadership, maintaining a high level of commitment to engineering excellence, and supporting the team with architecture, design, and implementation choices

- Drive a culture of continuous learning and fast-paced innovation, empowering the engineering team to explore and adopt recent technologies, and to deliver outstanding results

- Represent the organisation at official occasions, in negotiations, at conventions, seminars, public hearings and forums, and liaising between areas of responsibility

SKILLS and ABILITIES

- Master's/PhD degree in Semiconductors, Nano-Electronics, AI or Data Science; MBA seen favourably

- 12+ years' of product management experience in the semiconductor industry, with a focus on AI and sub-28nm FinFET technologies and fabrication is preferred

- Extensive knowledge in AI/ML technologies, architectures, various chips/chipset/chiplet technologies, and advanced semiconductor packaging

- Own all aspects of their product portfolios, and possess the entrepreneurial spirit required to build and continuously optimise each solution

- Interpersonal skills for effective leadership and team collaboration, and strong analytical and problem-solving skills with a data-driven decision-making approach

- Demonstrated experience in building and maintaining partnerships within the technology ecosystem

- Proven track record to conduct market research and develop strategic product and business plans

- Outstanding organisation, communication, teamwork, presentation, and time management skills

- Travel domestic and internationally 20% of the time – EU, US, GCC, SE Asia, and Australia in particular

COMPENSATION

This is a senior role within the business and the compensation package, which includes company stock, will be structured to reflect the experience and expertise of the successful candidate.

Click "Apply" below or use form in the Contact section – quote the reference number HR-AIS-0008. Only the shortlisted candidates will be contacted. Thank you for your interest.

Recruitment agencies, please note that no agency candidates will be accepted.